

Who Can Prove They Did It Right?

The complete series • Five short parts

A Results Systems presentation • cpi-results.com

Free market. Verified trust.

Who Can Prove They Did It Right?

Part 1 of 5 • The Question After Every Storm

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The series, in five short parts

- 1. The question after every storm
- 2. Two futures, same storm
- 3. Why you can trust CPI
- 4. Learn, Prove, Connect
- 5. Your choices and one next step

One question after every storm

- Owners ask it.
- Insurers and inspectors ask it.
- Lawyers and neighbors ask it.
- “Can you prove you did it right?”

Three things people believe, and the rule

“Anyone can fix roofs now.”

Only licensed contractors. Unlicensed work in a declared emergency is a felony.

“We’ll cover your deductible.”

Waiving or rebating a deductible is insurance fraud. Owners can be pulled in too.

“Deadlines are extended for everything.”

Insurance notice and flood-claim deadlines run on their own clocks.

Education only. Not legal or insurance advice. Confirm every point with your own Florida counsel.

Which would your board have believed?

“An emergency order changes WHO may help and WHEN some paperwork is due. It does not change HOW the work must be done.”

Up next • Part 2: Two futures, same storm

CPI TRAINING LIBRARY

Learn how CPI keeps community procurement fair, open, and honest

Six short documentary films — filmed on the real platform — walk you through every side of CPI: the community board, the vendor, the trust engine, the control room, the business model, and a live community assessment.

Three simple layers

Climb one step at a time. Each step pays off on its own. Nobody pays to win.

1 Learn

Free — no risk

Free films, guides and sample newsletter issues. Start right here.

→

2 Prove

Paid — pays off for you on its own

CPI Online (\$495 a year), Weekly Training (\$995), Vendor Verified, the Executive Briefing (\$3,750) or the Full Program (\$7,500).

→

3 Connect

Grows as more people join

Requests matched on merit, the Professional Circle, the Guild and future chapters. It opens to members as numbers grow — nobody pays for

Thank you for watching.

Free to start at any time:

cpi-results.com/get-started

Live page: cpi-results.com/learnfast

CPI • Who Can Prove They Did It Right? • Part 1 of 5

[7 of 34] • paulhind@results-systems.com

Two Futures, Same Storm

Part 2 of 5

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Sound Side Commons (an illustrative example)

- Navarre, on Santa Rosa Sound
- 140 homes in an HOA, plus a 60-unit condo tower
- Shared clubhouse, pool, docks, gate and ponds
- Fictional: a teaching case built from common patterns

Same storm. Different year.

✗ Unprepared

Hires whoever shows up

Pays big deposits

Records scattered or lost

Rushed contracts, missed deadlines

Neighbors fighting for months

✓ Prepared

A file ready before the storm

Licensed, verified vendors

Meets, decides and records

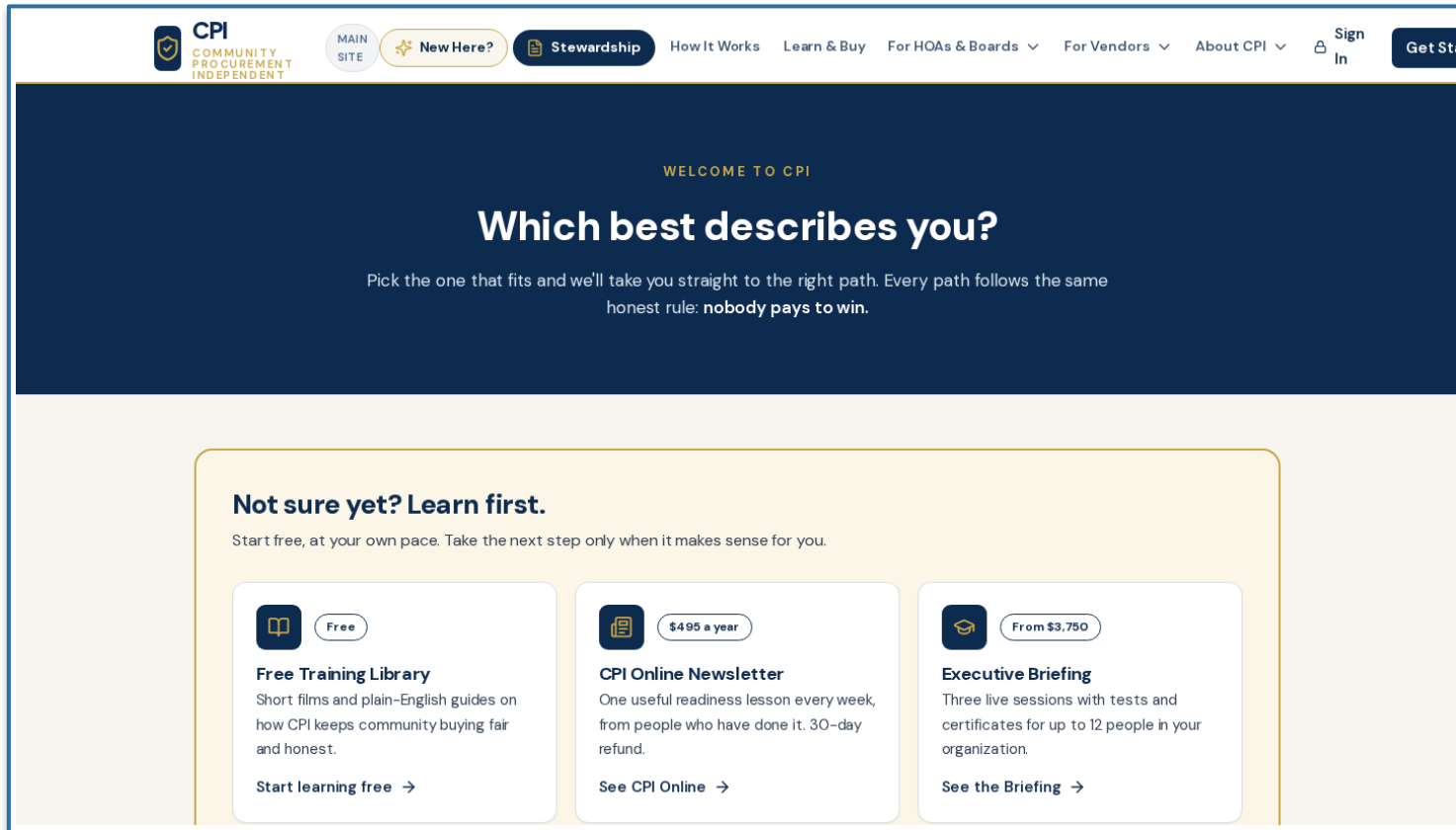
Written scopes, permits, receipts

Deadlines on the calendar

Everyone is waiting for everyone

- Boards wait for good vendors.
- Vendors wait for boards to ask.
- Managers wait for boards to decide.
- Professionals wait for an audience.

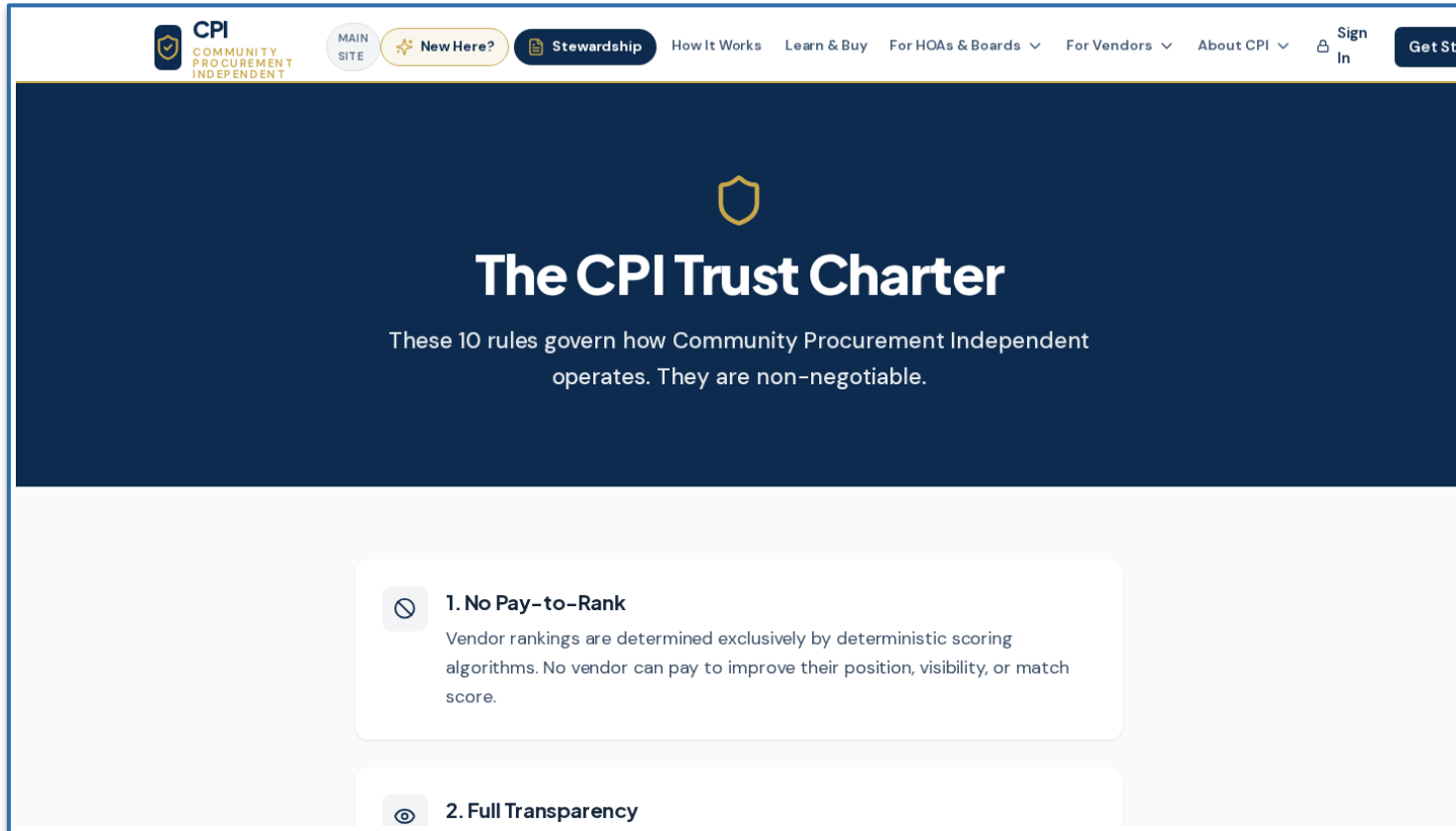
CPI goes first



- The library, the vendor search and the programs are already built.
- Each paid step pays off for you on its own.
- The network is a bonus that grows.

Live page: cpi-results.com/get-started

Up next • Part 3: Why you can trust CPI



Thank you for watching.

Free to start at any time:

cpi-results.com/get-started

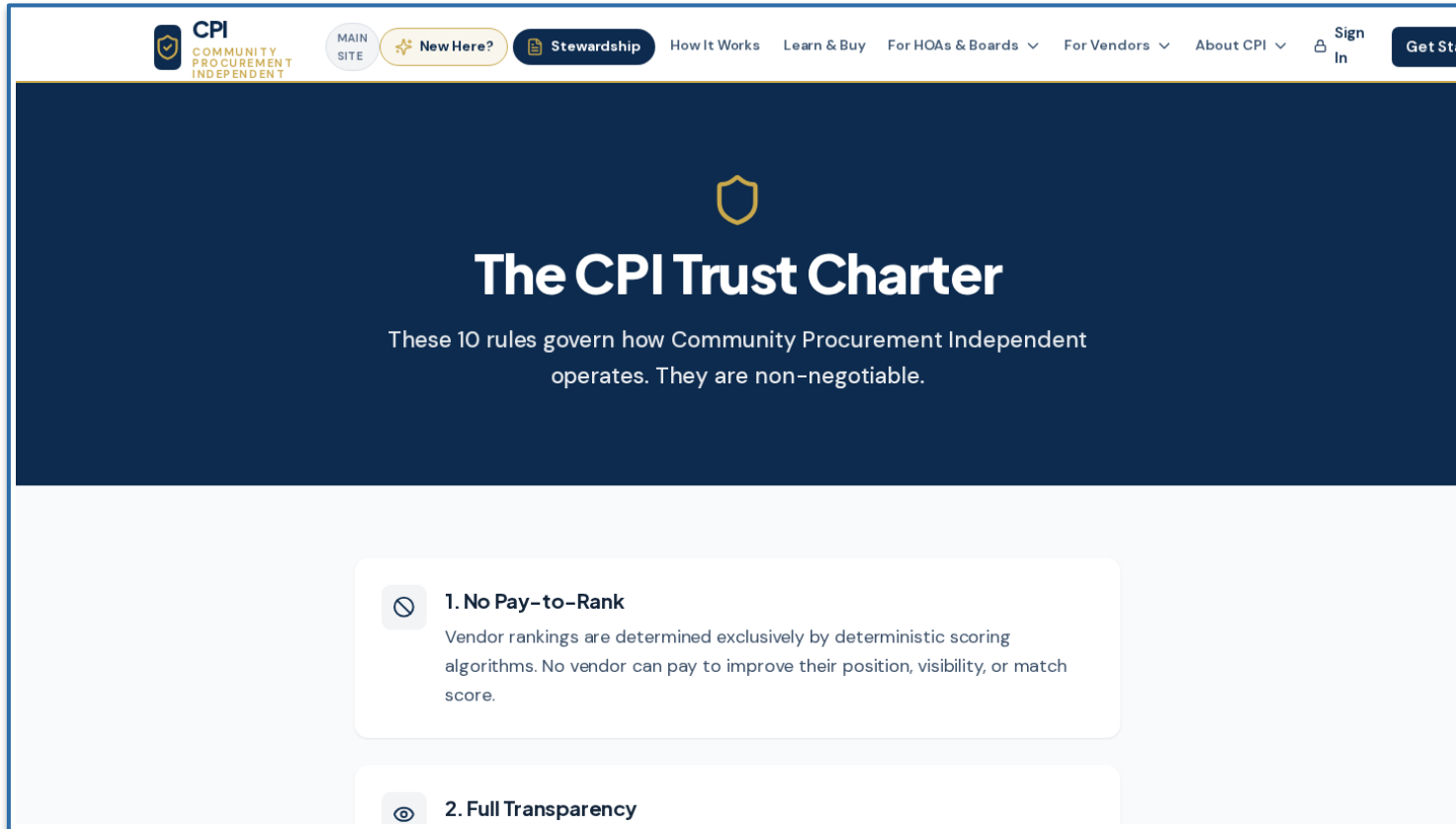
Live page: cpi-results.com/trust

Why You Can Trust CPI

Part 3 of 5

A Results Systems presentation • cpi-results.com
Free market. Verified trust.

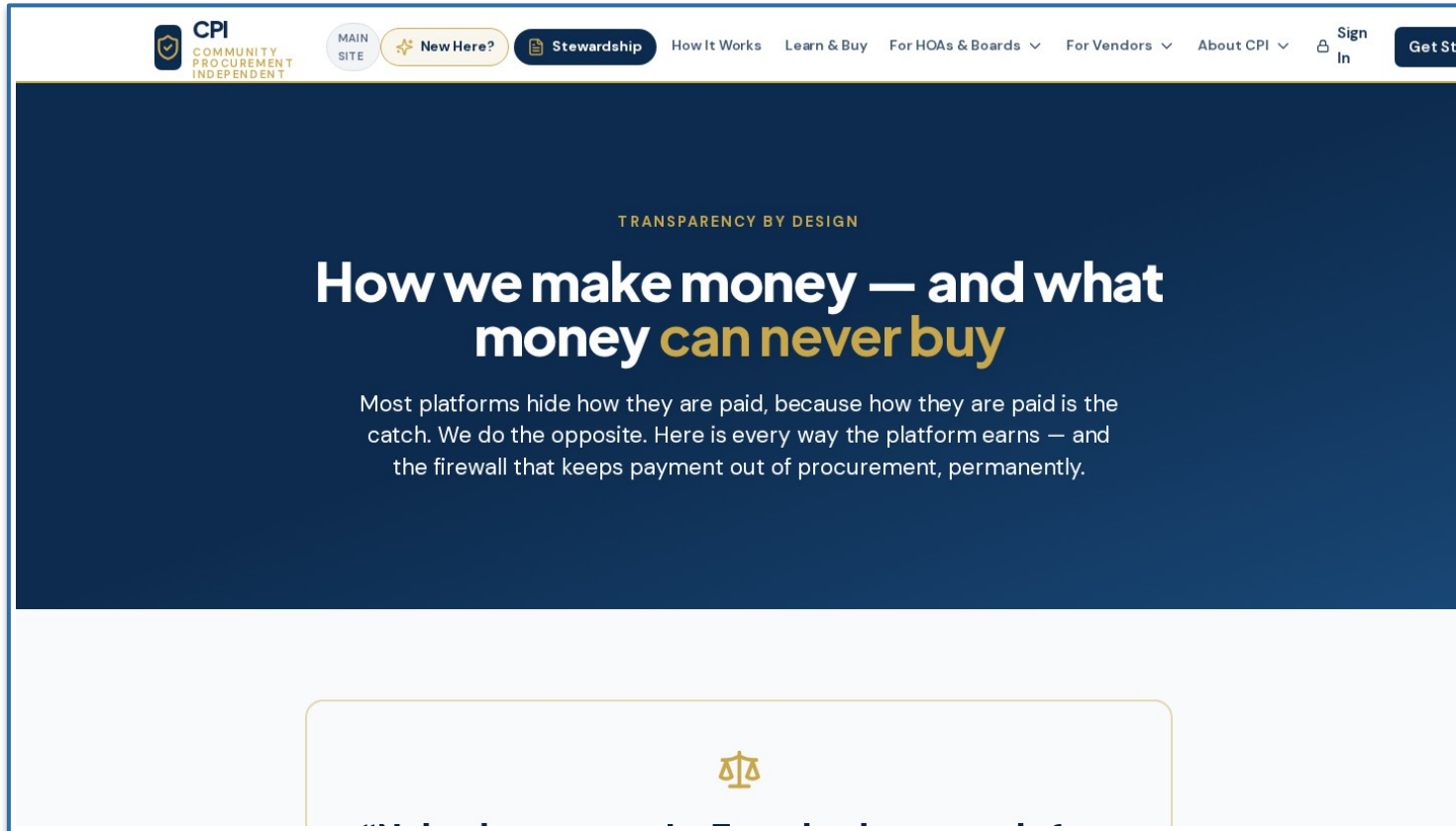
Nobody pays to win



Live page: cpi-results.com/trust

- Ten rules in the CPI Trust Charter.
- Rule 1: no pay-to-rank.
- No vendor can pay to improve position, visibility or match score.

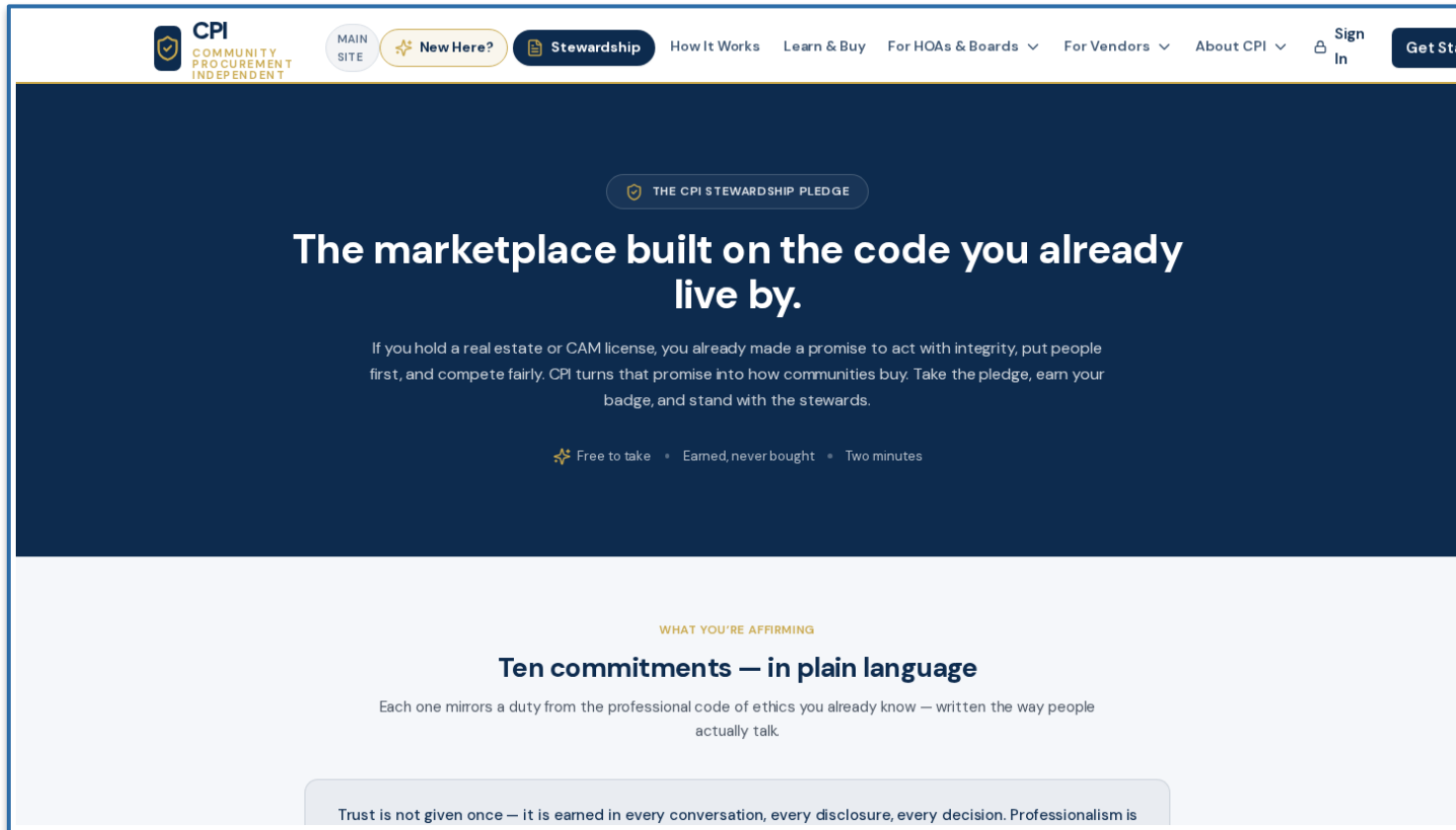
How CPI is paid, and what money can never buy



Live page: cpi-results.com/how-were-funded

- You pay for a service you receive.
- Training, the newsletter, verification, the Briefing.
- Never sold: leads, rankings, referrals or introductions.

The Stewardship Pledge



- Ten commitments, in plain language.
- Free to take. About two minutes.
- Earned, never bought.

Live page: cpi-results.com/stewardship-pledge

What fair dealing means for you

Boards

Vendors are ordered on merit and facts, so your decision can be explained.

Vendors

You compete on quality and proof, not on who pays the most.

Managers

One fair method for every community you run.

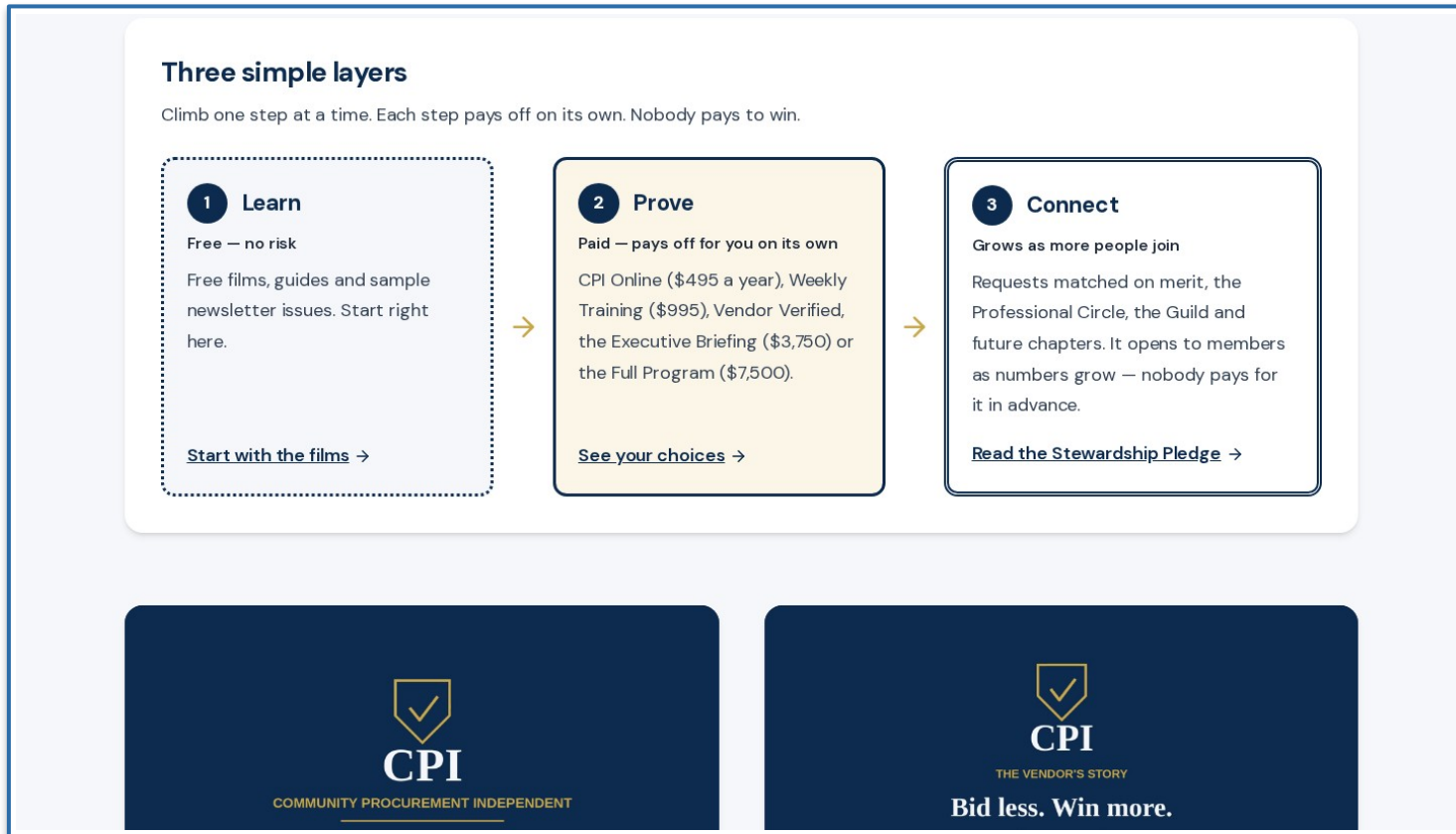
Owners

Decisions are made in the open and kept on record.

The insurance firewall

- CPI never places, prices or recommends insurance.
- CPI never recommends adjusters or attorneys.
- CPI takes no money from any claim.
- Education only: you ask your own licensed professionals.

Up next • Part 4: Learn, Prove, Connect



Thank you for watching.

Free to start at any time:

cpi-results.com/get-started

Live page: cpi-results.com/learnfast

CPI • COMMUNITY PROCUREMENT INDEPENDENT

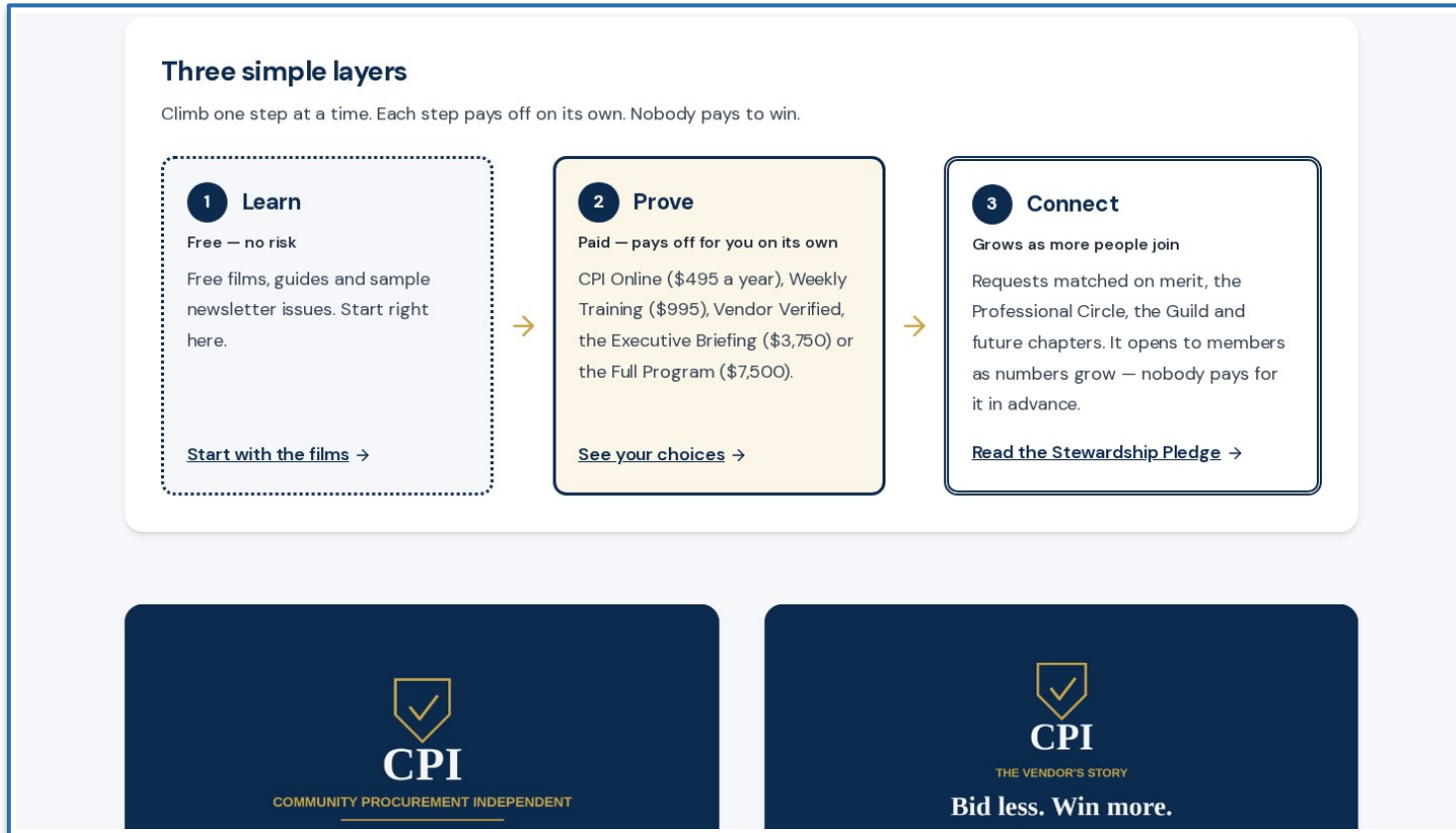


Learn • Prove • Connect

Part 4 of 5

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Free market. Verified trust.

Three simple layers



- Learn: free, no risk.
- Prove: paid, pays off for you on its own.
- Connect: grows as more people join.

Live page: cpi-results.com/learnfast

Layer 1 • Learn (free)

The screenshot shows the 'CPI TRAINING LIBRARY' header. Below it, the main heading is 'Learn how CPI keeps community procurement fair, open, and honest'. A subtext states: 'Six short documentary films — filmed on the real platform — walk you through every side of CPI: the community board, the vendor, the trust engine, the control room, the business model, and a live community assessment.'

Below this is a section titled 'Three simple layers' with the subtitle 'Climb one step at a time. Each step pays off on its own. Nobody pays to win.' It features three numbered boxes connected by arrows:

- 1 Learn**
Free — no risk
Free films, guides and sample newsletter issues. Start right here.
- 2 Prove**
Paid — pays off for you on its own
CPI Online (\$495 a year), Weekly Training (\$995), Vendor Verified, the Executive Briefing (\$3,750) or the Full Program (\$7,500).
- 3 Connect**
Grows as more people join
Requests matched on merit, the Professional Circle, the Guild and future chapters. It opens to members as numbers grow — nobody pays for

- Short training films with audio.
- Guides and playbooks to download.
- Four free sample newsletter issues.

Live page: cpi-results.com/learnfast

Layer 2 • Prove (paid, pays off alone)

CPI Online [All choices](#) [Enroll now](#)

CPI-RESULTS PILOT • ONLINE EXECUTIVE BRIEFING

Rules, readiness and stewardship, before the next storm.

Three live 90-minute online sessions for your board, management team or company. Up to 12 people. Each one takes a 25-question assessment, a 25-question knowledge test and a 25-question certification test, and earns a certificate on passing.

[Enroll now: \\$3,750](#) [Get the newsletter \(90-day training bonus\)](#)

Three ways in

START HERE The CPI newsletter \$495 /year	ENROLL NOW CPI-Results Pilot \$3,750 one time	BEST VALUE • MEMBERSHIP STARTS JANUARY 1, 2027 Full Program
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■ CPI Online newsletter: \$495 a year, with 90 days of Weekly Training free.

■ Executive Briefing: \$3,750. Three live 90-minute sessions, up to 12 people, certificates.

■ Full Program: \$7,500, including the 2027 membership year.

Live page: cpi-results.com/briefing

Already built: the pot is boiling

- Training films, audio and downloadable guides
- A free Florida vendor search with tens of thousands of listings
- A weekly newsletter with free sample issues
- The Executive Briefing, with tests and certificates

Layer 3 • Connect (grows with you)

The screenshot shows the top section of a website with a dark blue header. In the top right corner, there is a link for 'Members Login · HOA & Board Directory'. Below the header, a yellow horizontal line is followed by the text 'CPI • FREE PUBLIC DIRECTORY'. The main heading is 'Find a Florida grounds, exterior & building-trades vendor'. Below this, a paragraph describes the service as a free, open search of various professionals across four Florida counties. Statistics are listed: 35,739 companies listed, 1,365 flagged HOA-capable, and 4 counties. A section titled 'START HERE • PICK YOUR PATH' asks 'What brings you here today?' and provides three options: 'I need to hire a vendor', 'I'm a vendor', and 'I'm looking for HOAs & boards'. Each option has a brief description of the user's goal.

Members Login · HOA & Board Directory

CPI • FREE PUBLIC DIRECTORY

Find a Florida grounds, exterior & building-trades vendor

A free, open search of landscaping, pool, roofing, licensed contractors, engineers, paving, HVAC, electrical, plumbing and Horse Country companies across Broward, Collier, Lee and Palm Beach counties — built for the community managers, boards and property managers who hire them. No login. No pay-to-win: results are ordered neutrally and payment never affects ranking.

35,739 companies listed 1,365 flagged HOA-capable 4 counties

START HERE • PICK YOUR PATH

What brings you here today?

Two clicks or less. Pick the one that sounds like you and we'll take you straight to what you need — no hunting around.



I need to hire a vendor

Board member, community manager or property manager looking for a landscaper, pool, pond, tree or exterior company.



I'm a vendor

Find your company, then **claim your free listing** to keep it accurate. Claiming never changes where you rank.



I'm looking for HOAs & boards

That's a **different list** — the associations themselves & their board directors. Members-only; a quick login keeps that data protected.

- Free Florida vendor search: no login, no pay-to-win.
- Requests matched on merit.
- Professional Circle, Guild and future chapters.

Live page: cpi-results.com/find

Up next • Part 5: Your choices and one next step

The screenshot shows a web page titled 'Your Choices' with a breadcrumb trail 'Home > CPIOnline > Your Choices'. The main heading is 'Your choices, in three simple steps.' followed by a list: '1. Learn for free. 2. Choose what fits. 3. Pay by card online, or ask Paul for an invoice.' and a note 'Everything CPI offers is on this one page.' Below this are three buttons: 'Step 1: Learn' (outlined), 'Step 2: Choose and buy' (solid gold), and 'Pay by invoice' (outlined). A horizontal line separates this from the 'STEP 1 • FREE' section titled 'Learn about CPI-Results', which includes the instruction 'Go in this order if you are new. Nothing here costs anything.' and four numbered items in a 2x2 grid: 1. 'New Here? Free Learning Library' (Start here. Short lessons on how CPI works and why.), 2. 'Stewardship Model: brochure and video' (The idea behind CPI in plain English.), 3. 'How It Works' (The steps from a board request to a verified result.), and 4. 'Resources & Documents' (Free guides and documents to download.).

Home > CPIOnline > Your Choices

Your choices, in three simple steps.

1. Learn for free. 2. Choose what fits. 3. Pay by card online, or ask Paul for an invoice.
Everything CPI offers is on this one page.

Step 1: Learn Step 2: Choose and buy Pay by invoice

STEP 1 • FREE

Learn about CPI-Results

Go in this order if you are new. Nothing here costs anything.

- 1 **New Here? Free Learning Library**
Start here. Short lessons on how CPI works and why.
- 2 **Stewardship Model: brochure and video**
The idea behind CPI in plain English.
- 3 **How It Works**
The steps from a board request to a verified result.
- 4 **Resources & Documents**
Free guides and documents to download.

Thank you for watching.

Free to start at any time:

cpi-results.com/get-started

Live page: cpi-results.com/online/choices

Your Choices and One Next Step

Part 5 of 5

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Your choices, in three simple steps

Home > [CPIOnline](#) > Your Choices

Your choices, in three simple steps.

1. Learn for free. 2. Choose what fits. 3. Pay by card online, or ask Paul for an invoice.
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Step 1: Learn Step 2: Choose and buy Pay by invoice

STEP 1 · FREE

Learn about CPI-Results

Go in this order if you are new. Nothing here costs anything.

- 1 **New Here? Free Learning Library**
Start here. Short lessons on how CPI works and why.
- 2 **Stewardship Model: brochure and video**
The idea behind CPI in plain English.
- 3 **How It Works**
The steps from a board request to a verified result.
- 4 **Resources & Documents**
Free guides and documents to download.

- 1. Learn for free.
- 2. Choose what fits.
- 3. Pay by card online, or ask for an invoice.

Live page: cpi-results.com/online/choices

Which choice fits me?

Board member

Start with the free library. Then the Executive Briefing, Community track.

Manager or firm

Start with the newsletter. Then the Briefing for your team and boards.

Vendor

Claim your free directory listing. Then the Briefing, Vendor track.

Professional

Apply to the Guild. Then the Briefing, Professional track.

Clear terms, stated once

- Newsletter: \$495 a year, with a 30-day refund.
- Executive Briefing and Full Program: a commitment, no refunds.
- Miss a date? Join a later group at no charge.
- Not ready? Start free.

Watch your inbox

- Your link or receipt arrives by email.
- Check Spam, Junk, Promotions and Updates.
- Mark it “Not spam” and add the sender to your contacts.
- Nothing after 15 minutes? Email paulhind@results-systems.com.

One step, and three names

“Pick one step today. Then write down three people who should hear this.”

Thank you

- Paul J. Hindelang
- paulhind@results-systems.com
- 248-244-8550
- Start here: cpi-results.com/get-started